

Advocacy - Applications & Speeches

Synopsis

This suite of advocacy e-learning courses provides the foundation knowledge and techniques for developing strong advocacy skills for all courts and tribunals, including interim application hearings, inquests, employment tribunals and immigration tribunals. There are advocacy demonstrations and commentary throughout.

There are three levels which each look at Communication, Structure and Persuasion.


Get in touch if you are interested in SQE 2 Advocacy e-learning.

Outcomes

As a result of completing these scenarios you will:

- communicate competently and effectively as an advocate
- use different communication styles to engage and build trust
- frame and deliver your submissions with impact
- structure an application effectively based on the law, your arguments and the evidence
- use a range of techniques to guide a judge
- understand and deploy the key components of a persuasive argument
- avoid common advocacy errors

 Each level 2 - 3 hours

 Anyone wanting to develop their advocacy skills

The suite is broken down into nine modules per level. Each module lasts 10 to 30 minutes so you can fit it around your work.

Level 1

Communication	Structure	Persuasion
Court language	Starting off	Case theory
Nerves, standing and breathing	Issues and tests	Coherence and congruence
Written and spoken English	Proposition and support	Control and choice

Level 2

Communication	Structure	Persuasion
Court officer and partisan advocate	Signposts and lists	Trust building
Variety and modulation	Sequences and alternatives	Anticipation and tracking weaknesses
Start, stop and re-engage	Overviews and routing	Sharing values and experiences

Level 3

Communication	Structure	Persuasion
Case theory	Trust building	Cognitive dissonance
Coherence and congruence	Anticipation and tracking weaknesses	Convention, cliché and risk
Control and choice	Sharing values and experiences	Mysteries, secrets and peril