

Active Case Management

Synopsis

A lively course for developing the skills and habits (“Think & Act”) that are crucial to pressing on with cases, meeting clients’ objectives and reducing the “shelf-life” of claims.

Duration

3 hours

Format

Workshop with individual and team activities

Delegates

Dispute resolution and litigation staff
Maximum 8 per course

Tutors

Olivia Checa-Dover
Roxanne Frantzis
James Welsh

Outcomes

You will develop an assertive and disciplined approach to case management, including:

- considering merits, costs, settlement and next steps at every opportunity
- thinking and acting more commercially and strategically, always looking for the most effective routes for achieving each client’s objectives
- using the CPR to manage cases in accordance with each client’s objectives
- identifying opportunities to make applications and effective methods for resisting an opponent’s approach

Content

1. Prioritising the client’s objectives
2. Preparing the Defence – with or without counsel
3. Directions – how to set a realistic agenda that suits your client
4. Disclosure – handling your client and your opponent
5. Witness evidence – analysing the strengths and weaknesses
6. Managing changes as the evidence emerges
7. Assessing the merits as the case progresses and advising the client
8. Settlement – making offers that create pressure to settle
9. Settlement – responding to offers