

Case Analysis

Synopsis

A lively course for developing the case analysis skills that are crucial to delivering sound advice on claims, meeting clients' objectives, and reducing the "shelf-life" of claims.

Duration

3 hours

Format

Workshop with individual and team activities

Delegates

Dispute resolution and litigation staff
Maximum 8 per course

Tutors

Olivia Checa-Dover
Roxanne Frantzis
James Welsh

Outcomes

You will develop a methodical approach for analysing and re-assessing your cases as they progress. You will be able to:

1. Identify and manage a client's objectives
2. Identify the correct legal framework and the key issues
3. Assess the evidence (what's available and what's required)
4. Develop options / select the best strategy for achieving a client's objectives

Content

1. What are your client's objectives?
2. What are the key influencers? (Possible results, costs, commercial relationships, etc)
3. Identifying the correct legal framework and understanding why it matters
4. Focusing your effort – how to identify what matters, and what doesn't
5. Analysing every allegation - Admit / Prove / Deny
6. Analysing the evidence – Good / Iffy / Bad
7. Assessing and re-assessing the merits as the evidence emerges
8. Advising the client
 - a. Tuning into their objectives
 - b. Describing the options
 - c. Dealing confidently with uncertainties